

2021 Ag Association Budget Worksheet

Expense Budget	2019	2020	2021 Budget		2021 Budget	
	Regular Fair	Limited Fair	Regular Fair	Notes/Changes	Limited Fair	Notes/Changes
Expense	\$449,730	\$288,079	\$449,198		\$286,643	
Advertising Exp	\$2,379	\$1,571	\$1,400		\$1,400	<i>Events Committee</i>
Advertising - Fair Related	\$1,329	\$1,571	\$1,400		\$1,400	
Advertising - Non-Fair Events	\$1,050	\$0	\$0		\$0	Denim & Diamonds
Auction Exp	\$307,662	\$184,440	\$302,550		\$171,600	<i>Auction Committee</i>
Auction Payouts	\$302,788	\$182,196	\$300,150		\$169,200	
4-Her Donations	\$89	\$14,090	\$8,000		\$4,000	\$10k from 2020 from 2019 auction
Auction Payouts - Other	\$302,699	\$168,106	\$302,000		\$168,000	
Auction Exp - Other	\$4,874	\$2,245	\$2,400		\$2,400	2019 laptop upgrades \$2700
Contract Services Exp	\$11,600	\$14,206	\$16,350		\$15,700	<i>Grounds Committee</i>
Fair Restrooms Exp	\$1,600	\$0	\$0		\$0	
Janitorial Services Exp	\$3,900	\$8,706	\$10,100		\$10,100	Kyburz + Dilling annualized
Mowing Exp	\$4,800	\$4,800	\$4,900		\$4,900	
Scheduler Exp	\$1,300	\$700	\$1,350	??	\$700	??
Events Exp	\$24,434	\$11,520	\$28,192		\$10,822	<i>Events Committee</i>
Attractions Exp	\$6,114	\$97	\$6,200		\$100	
Campground Exp	\$1,373	\$3,445	\$7,372		\$7,372	
Campground Exp - Other	\$1,328	\$3,445	\$7,372	??	\$7,372	??
Promo	\$45	\$0	\$0		\$0	Avg monthly for 2020 was \$613 (7 months) for Windfarm - 12 more months???
Commercial Exp	\$1,664	\$0	\$1,670		\$0	
Entertainment Exp	\$12,803	\$3,171	\$12,900		\$3,300	
Sound Exp	\$6,959	\$2,879	\$5,000	??	\$5,000	??
Entertainment Exp - Other	\$5,845	\$292	\$5,900		\$300	\$2,700 stage + repl/upgrades?
Interns for Events Exp	\$50	\$0	\$50		\$50	
Non-Fair Events Exp	\$2,429	\$3,157	\$0		\$0	Denim & Diamonds
Events Exp - Other	\$0	\$1,650	\$0		\$0	refunds to food vendors
Fair Exp	\$36,728	\$24,241	\$37,050		\$26,500	
2020 Show and Go Supplies	\$0	\$2,616	\$0		\$2,600	
4-H Program Supplies	\$2,094	\$1,783	\$2,100		\$1,800	
Awards Exp	\$12,806	\$14,767	\$15,000		\$15,000	

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Emergency Services Exp	\$2,800	\$1,000	\$2,850		\$1,000	
Judges Exp	\$4,911	\$3,817	\$4,950		\$4,950	
Livestock Supplies	\$2,929	\$0	\$800	?+?	\$800	?+?
Printing (Non-Booster)	\$271	\$58	\$300		\$100	
Rented Equipment	\$1,516	\$0	\$1,550		\$0	portable restrooms
Supplies, Fair	\$2,546	\$200	\$2,600		\$250	
Fair Exp - Other	\$6,857	\$0	\$6,900		\$0	?? fair trash pickup
General Exp	\$21,885	\$7,008	\$7,700		\$7,700	
Boosters Exp	\$2,773	\$1,694	\$1,700		\$1,700	\$1,800 from 2018 auction in 2019
Building Funds Exp	\$10,453	\$3,339	\$4,000		\$4,000	Projects in 2021??
Non-4H Donations	\$2,500	\$0	\$0		\$0	
Rental Exp	\$2,250	\$1,975	\$2,000		\$2,000	
Deposits - Returned	\$2,250	\$325	\$350		\$350	
Deposits - Returned (Annual)	\$0	\$1,650	\$1,650		\$1,650	
Scholarships Paid	\$50	\$0	\$0		\$0	
Trips/Camps Exp	\$3,860	\$0	\$0		\$0	Assume no trips/camps for 2021
Operations Exp	\$40,606	\$45,033	\$51,456		\$48,421	
Accounting Fees	\$375	\$890	\$900		\$900	
Bank Service Charges	\$59	\$79	\$80		\$80	
Insurance Exp	\$13,369	\$17,154	\$17,500		\$17,500	
Office Equip Exp	\$803	\$0	\$800		\$0	
Postage and Shipping Exp	\$605	\$519	\$600		\$600	
Property Taxes Exp	\$51	\$53	\$55		\$55	
Repairs & Maintenance Exp	\$1,803	\$1,733	\$2,150		\$2,150	
4-H Building Exp	\$1,092	\$1,733	\$1,000		\$1,000	
Infrastructure Exp	\$586	\$0	\$1,000		\$1,000	
Repairs & Maintenance Exp - Other	\$125	\$0	\$150		\$150	
Supplies Exp	\$602	\$505	\$600		\$500	
Utilities Exp	\$22,522	\$23,233	\$28,371		\$25,736	
Electric Exp	\$13,715	\$15,901	\$19,000		\$18,000	Windfarm camper - +\$2,400 to 2020 if 12 mos??
Natural Gas Exp	\$2,473	\$2,577	\$2,600		\$2,600	
Propane Exp	\$33	\$0	\$35		\$0	

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	Regular Fair	Limited Fair	Regular Fair	Notes/Changes	Limited Fair	Notes/Changes
Trash Pickup Services Exp	\$385	\$700	\$780		\$780	
Fair Week Trash Exp	\$0	\$0	\$0		\$0	
Monthly Trash Service	\$385	\$700	\$780		\$780	
Water Utilities Exp	\$5,917	\$4,055	\$5,956		\$4,356	
Storm Water Exp	\$51	\$54	\$56		\$56	
Wastewater Exp	\$2,781	\$2,410	\$2,800		\$2,500	
Water Exp	\$3,085	\$1,591	\$3,100		\$1,800	
Operations Exp - Other	\$417	\$868	\$400		\$900	
Queen Committee Exp	\$4,436	\$60	\$4,500		\$4,500	

Assume queen pageant

Excluded Special Projects expenses and income from budget - Is anyone aware of more in 2021???

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Income Budget	2019	2020	2021 Budget		2021 Budget	
	Regular Fair	Limited Fair	Regular Fair	Notes/Changes	Limited Fair	Notes/Changes
Income	\$487,670	\$307,974	\$490,930		\$339,750	
4-H Funds Inc	\$11,117	\$2,474	\$11,150		\$2,525	
Manuals Inc	\$584	\$525	\$550		\$550	
Program Fees Inc	\$1,450	\$450	\$1,500		\$450	
Remit Fees Inc	\$1,650	\$1,080	\$1,700		\$1,100	
Tags - Co., RFID, Retinals Inc	\$2,589	\$419	\$2,600		\$425	
4-H Funds Inc - Other	\$4,844	\$0	\$4,800		\$0	
Auction Proceeds	\$319,791	\$175,605	\$320,000		\$194,000	Still ~\$19,000 outstanding for 2020
Boosters Inc	\$61,200	\$44,949	\$54,230		\$53,425	
Adopt A Building Inc	\$4,500	\$2,500	\$3,000		\$3,000	
Awards Inc	\$15,991	\$13,971	\$15,000		\$15,000	
Buildings Inc - General	\$7,260	\$2,922	\$4,000		\$4,000	2019 - \$3k for Photo background
Clubs Inc	\$480	\$20	\$480		\$325	
Emergency Services Inc	\$500	\$0	\$500	??	\$0	Wyckoff Hybrids donation for parking 2019
Events Inc	\$1,125	\$0	\$0		\$0	
General Fund Inc	\$18,744	\$16,436	\$19,000		\$17,000	
Scholarship Fund Inc	\$0	\$0	\$0		\$0	
Sponsorship Inc	\$7,200	\$9,100	\$7,250		\$9,100	
Day Sponsors Inc	\$3,750	\$4,500	\$3,750		\$4,500	
Show Sponsors Inc	\$2,500	\$2,000	\$2,500	??	\$2,000	?? Horse & Pony sponsor in 2019
Webcasting Inc	\$950	\$2,600	\$1,000	??	\$2,600	Same webcasts in 2021 as 2020?
Trips/Camps Inc	\$400	\$0	\$0		\$0	
Boosters Inc - Other	\$5,000	\$0	\$5,000		\$5,000	Bank of Wolcott donation - repeat?
County Commisioners	\$55,000	\$55,000	\$55,000		\$55,000	
Events Inc	\$27,886	\$22,514	\$42,425		\$25,750	
Attractions Inc	\$3,739	\$0	\$3,700		\$0	
Camping Inc	\$7,415	\$16,350	\$27,000		\$24,000	Total of \$16,350 since mid May for Windfarm campers (~\$2,300 mo) - 12 more months???
Entertainment Inc	\$50	\$0	\$50		\$0	
Golf Carts Inc	\$175	\$0	\$175		\$0	
Non-Fair Events Inc	\$4,921	\$4,434	\$0		\$0	Denim & Diamonds

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Vendors Inc	\$11,586	\$1,730	\$11,500		\$1,750	
Food Vendors Inc	\$9,040	\$980	\$9,000		\$1,000	
Non-Food Vendors Inc	\$2,546	\$750	\$2,500		\$750	
Misc Funds	\$576	\$0	\$575		\$0	
Queen Committee Inc	\$5,821	\$75	\$1,775		\$1,775	Assume Queen Contest only
Junior Miss Inc	\$175	\$0	\$0		\$0	
Little Miss Inc	\$3,836	\$0	\$0		\$0	
Queen Committee Inc - Other	\$190	\$75	\$175		\$175	Assume Queen Contest only
Queen Sponsorship	\$1,620	\$0	\$1,600		\$1,600	Assume Queen Contest only
Rental Funds Inc	\$5,450	\$6,875	\$5,300		\$6,800	
Deposits - Bldgs & Grounds Inc	\$3,000	\$1,525	\$3,000		\$1,500	\$1,000 dep for livestock show 2020
Deposits (Annual) - 4H Clubs...	\$900	\$800	\$800		\$800	
Rent - Bldgs & Grounds Inc	\$1,550	\$4,550	\$1,500	??covid	\$4,500	?? \$3,900 rental in 2020 - 2 livestock shows?
Other Income/Expense	\$830	\$482	\$475		\$475	
Other Income	\$830	\$482	\$475		\$475	
Interest Income	\$830	\$482	\$475		\$475	

Net Budget (ie, remove 4-Her donations and payouts from expenses & from Proceeds)

Net Net Income	\$184,882	\$125,778	\$190,780	\$170,550
Net Net Expenses	<u>\$146,942</u>	<u>\$105,883</u>	<u>\$149,048</u>	<u>\$117,443</u>
Surplus/Shortage	\$37,940	\$19,895	\$41,732	\$53,107